



**agileTel**  Business Solutions

[www.agiletel.com](http://www.agiletel.com)

Full-featured, economical IP phone services  
for small to midsize businesses.



**THE AGILETEL SYSTEM COMBINES INEXPENSIVE INTERNET TELEPHONE TECHNOLOGY WITH THE FULL-FEATURED SERVICES OF A TRADITIONAL PHONE SYSTEM BUT AT A FRACTION OF THE COST.** As an agileTel Partner and Reseller, your customers will enjoy a rapid return on their investments because our PBX appliance delivers comprehensive, ready-to-go options previously provided only by systems costing thousands of dollars. Everything is available over low-cost high-speed Internet connections that makes each call a high-quality, crystal clear connection. agileTel supplies the high-quality, scalable, and reliable telephony solutions required in today's business environment.

## Twelve Reasons To Partner With **agileTel**

- 1. SINGLE-VENDOR APPROACH** - agileTel provides a total package of PBX, telephone services, and support assistance. A traditional PBX with legacy copper lines (POTS – plain old telephone service) requires both a PBX vendor and the local phone company for phone services, rates, and billing.
- 2. DYNAMIC ROUTING** - for each outbound call, agileTel selects the Internet Telephone Service Provider (ITSP) with the lowest rate to give your customers dynamic, least-cost routing from multiple providers.
- 3. WEB-BASED MANAGEMENT** - use your own browser to access the functions you'll need to remotely manage and support your customer's PBX, phone usage, and billing activities.
- 4. RELIABILITY AND SCALABILITY** - our compact, durable PBX has the power to keep pace with your customer's growth. Solid-state electronics and zero moving parts underpin a system that supports upwards of 500 simultaneous calls, given adequate network capacity.
- 5. STANDARDS-BASED** - the agileTel PBX is compatible with a wide variety of industry-standard SIP-based IP phones.
- 6. MULTIPLE ROUTES FOR FAULT TOLERANCE** - agileTel's PBX comes with an option for high-availability phone service. The PBX can be configured with POTS service to provide automatic failover should the broadband service fail. With typical hosted PBXs, if you lose your broadband service, you lose all phone service!
- 7. E-MAIL/V-MAIL** - deliver voice mail as either electronic mail with SMS alerts or as traditional, phone-based voice mail.
- 8. UNLIMITED EXTENSION GEOGRAPHY** - besides offering low rates for long distance and international calls, agileTel demolishes the geographical limits on office extensions. No longer are extensions physically wired to the phone closet. Your customers can define as an extension an IP phone or softphone anywhere in the world.
- 9. FREE CALLS** - no phone charges are applied for calls made between agileTel extensions, agileTel branches, or even agileTel users, regardless of their geographical locations.
- 10. CUSTOMER-TAILORED VOICE MENUS** - customize voice menus to match organizational standards. Customers can choose to record their own voice menus or opt for professional, attractively priced recording services.
- 11. MULTIPURPOSE APPLIANCE** - the agileTel PBX also can serve as a router for customers who require a router replacement.
- 12. FAX SERVICES** - make the most of agileTel's vFAX solution to replace paper faxes, and reduce in the process the costs associated with POTS lines.





## Become an Authorized agileTel Reseller

**IT MAKES GOOD BUSINESS SENSE FOR AGILETEL TO BE COMMITTED TO YOUR SUCCESS AS OUR PARTNER.** When you do well, we do well. Our programs are designed to help resellers sell high-quality, feature-rich Internet, telephone, and professional services without having to invest in engineering or infrastructure. Count on agileTel's training and support during your pre-sales, implementation, and post-installation activities. We're available around-the-clock by phone or by Web.



## Check Out The Benefits for agileTel Resellers

- ✓ Create an additional recurring revenue stream or add a new line of business to your existing sales organization. You run the show, we're there for support.
- ✓ Satisfy your existing customers or attract new customers by halving their monthly telephone bills with an ROI measurable in months.
- ✓ You as the reseller perform the network assessment for the customer. You sell the customer any required network devices necessary for quality voice service.
- ✓ You service the customer and earn a percentage of all monthly fees. The more sales volume you achieve, the higher your percentage.
- ✓ You sell the customer the IP phones and negotiate with the customer a fee-based maintenance and support plan.
- ✓ For a monthly support fee, you as the reseller take on the role of first-line support and configuration of the entire voice network, including the PBX, routers, phones, etc.
- ✓ You get to utilize agileTel's technical expertise for recommendations on any aspect of the business.
- ✓ You as the reseller can choose to private label the PBX and the billing service. In addition, you get to set your own rates and costs.
- ✓ Go green with agileTel! Include our virtual fax solution (vFAX) in your customer's telephony package.

# Interested in Learning More?



Our agileTel website has even more information about our attractive reseller compensation program and the full support we provide to make every agileTel installation an operational and financial success. Our free, no obligation demo introduces you to the online agileTel Account Center and to our powerful billing system. We'll set you up with a limited, prepaid account and a temporary phone number so that you can make and receive calls to and from anywhere in the world.

See for yourself why your customers will love agileTel systems.

**[www.agiletel.com](http://www.agiletel.com)** or call us toll-free at **+1 (888) 341-0580**.

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